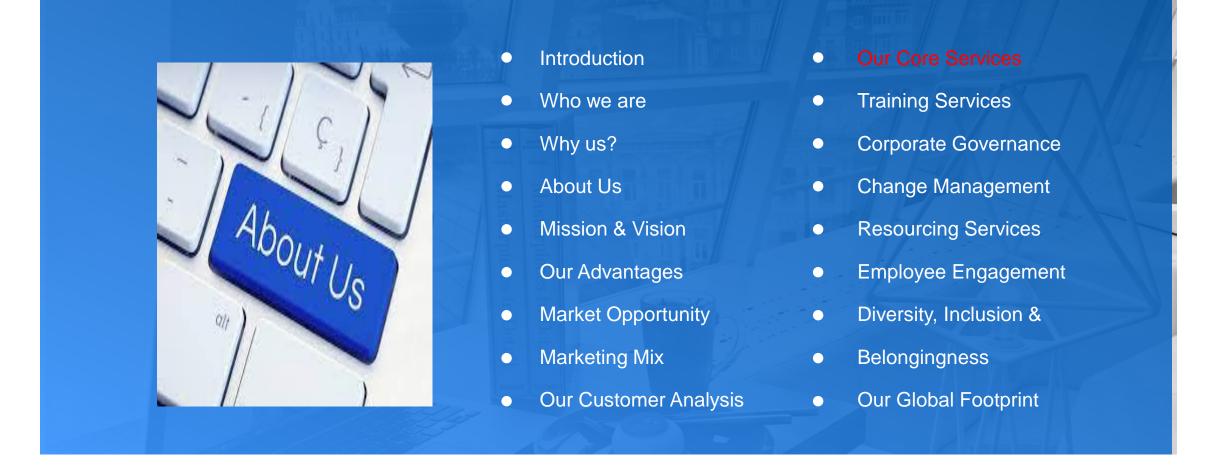


**Corporate Profile** 

#### **TABLE OF CONTENT**





#### **WHO WE ARE**

Founded in 2008, we are a UK-based Human Resources Business Consulting firm, registered in the DACON database of the African Development Bank Group as (No. 142635).

Our core business areas are Strategy Development and Execution, Talent Sourcing and Development, **Projects Management and Institutional Capacity** Building, Change Management etc.



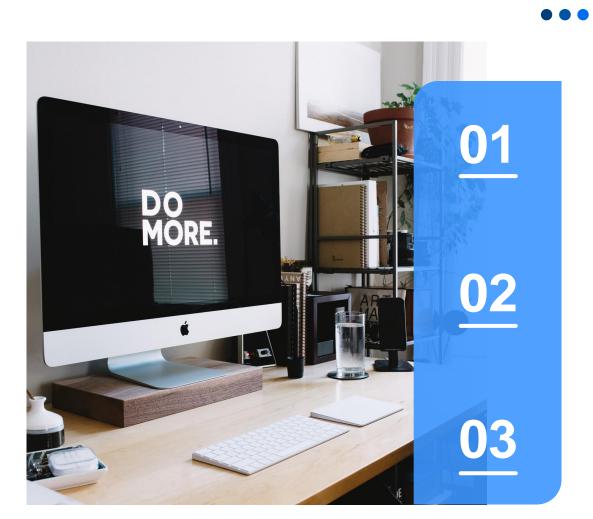
Our Learning and Development Division has a track record of designing and delivering experiential management and leadership skills learning solutions.



Our Consultancy Division craft, develop and execute targeted strategies for organisations of all sizes and locations



#### WHY CHOOSE US?



#### **Target Audiences**

We are experienced in working with private, corporate as well as clients in the third sector organizations.

#### **Preferred by Many**

Our recent portfolio of clients is shown on slide

#### **Value Clients**

We take each client as our only client

# **ABOUT US**







#### **WORK FLOW**

...We make things happen. Remember Noah's Ark?



## **GREAT IDEA**

.. We are interested in making a difference...

02



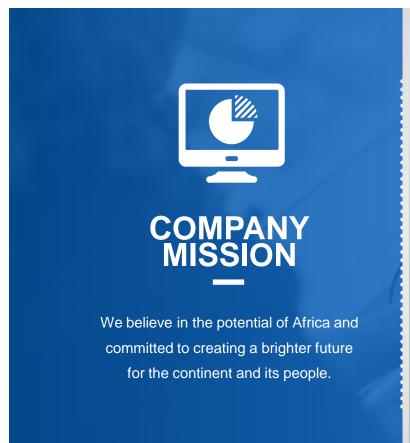
#### **TEAM WORK**

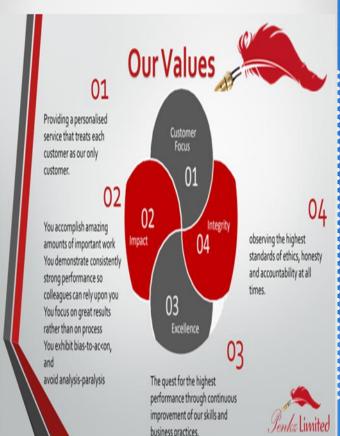
Nobody is a repository of wisdom.



### **MISSION AND VISION**









### **OUR ADVANTAGES**





#### **MARKETING PLAN**

To be an awarding organization of choice for learners of all ages in Africa wishing to acquire business skills and knowledge.



#### **MISSION** STATEMENT

To be a regional centre of excellence within the context of a new education model for Africa.



#### **PRODUCT DESCRIPTION**

Leveraging the power of diversity in organisations – we engage with, coproduce and execute strategies that deliver inclusiveness and belonging for sustainable growth.



#### People & Culture

- \* An ambitious, competent and diverse team
- \* A high-performance culture based on the principle of continuous improvement.
- \* A "can-do" mindset

# Best In Class

- Identify best in class across functions and strive to beat them
  - Strengthen governance practices and structures
- \* Modernize, simplify work processes for value enhancement

#### Strategic Alliances

- \* Anchored on common values and long-term mutual interests
- Built on transparency, mutual trust/ respect.
- \* Making our success equitable across our communities, customers

OUR 3 STRATEGIC PILLARS OF OPERATION

# **MARKET OPPORTUNITY**



#### **MARKETING MIX**

.factors we can control to influence consumers to purchase our services





Product Analysis
We pride ourselves on the quality and culture of our people to deliver to meet and/or exceed the expectation of our customers at all times.



#### **Price Analysis**

We ensure that our pricing is competitive and affordable vis-avis industry going rates.



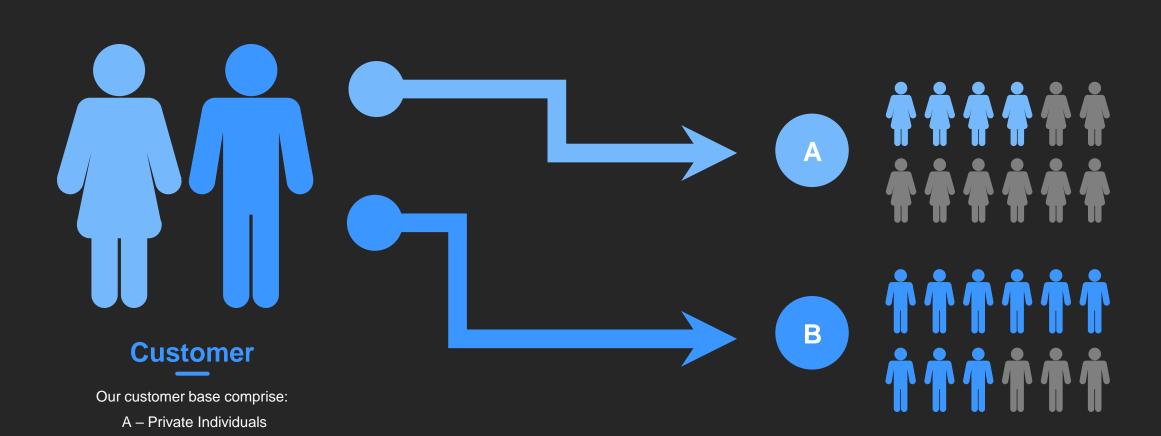
#### **Good Place**

We are an amiable team with high levels of emotional intelligence. It feels good to do business with us.



Promotion Analysis
We undertake period evaluation of our promotion activities, learning from patterns and success or failure of specific strategies and adapt new methods accordingly.

# **CUSTOMER ANALYSIS**







B – Corporate clients of all sizes, including multinational groups

The difference between "education" and "training" is that the first seeks to increase intellectual awareness while the second aims to make someone proficient at a given task.

Source: James C. George (1996) "The Myth of Soft Skills Training"

We provide experiential training solutions in management and leadership skills for clients in all sectors of the economy.







Training in Intercultural
Effectiveness
Competencies for
Global Affairs
employees (including
pre-posting training)

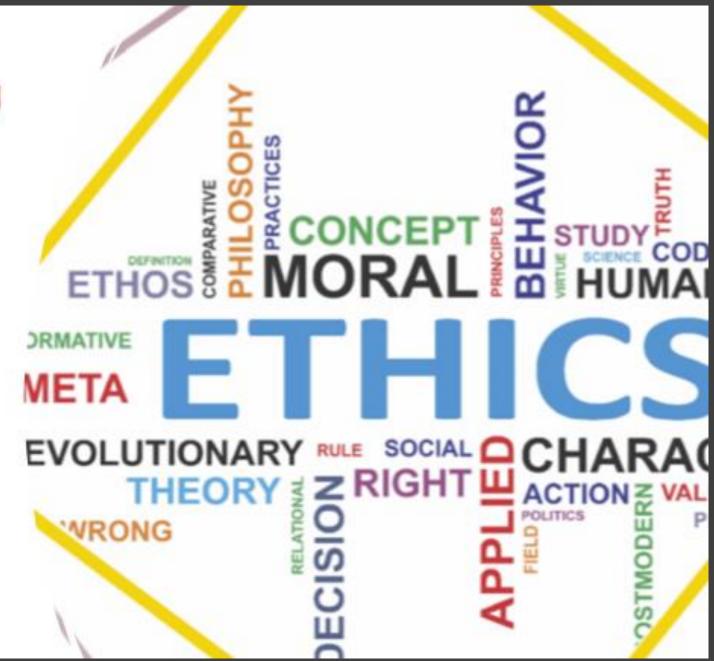
of intercultural training and services for international assignments and intercultural effectiveness in domestic settings

Clients include other government departments, NGOs, Universities and private sector enterprises





CORPORATE GOVERNANCE ADVISORY SERVICES



# Areas Of Focus

Anticipating specific threats to ethics standards and integrity in the workplace: attention needs to be paid to systemic threats that could weaken adherence to core ethics values, and commitment to good governance, and to preparing the necessary leadership and management responses;

Strengthening the ethical competence of employees at all levels, and mechanisms to support "professional ethics": new techniques need to be undertaken to institutionalise ethically competent decision-making and an 'ethical culture' which supports professional responsibility, self-discipline, and support for the rule of law;

Developing administrative practices and processes which promote ethical values and integrity, for example, effective performance management techniques which support the entrenchment of the ethical values set out in organisation's Codes of Ethics.

# **Key Strategies**

- · effective laws which require employees to give reasons for their official decisions
- management approaches which encourage all employees to deal positively with corruption and unethical practice when they
  encounter it.
- · 'whistleblower' protection law to protect appropriate 'public interest disclosures' of wrongdoing by officials.
- ethics audits to identify risks to the integrity of the most important processes (for example financial management, tendering, recruitment and promotion, dismissal and discipline);
- new Human Resource Management strategies (which link, for example, ethical performance with entry and advancement, and ethical 'under-performance' with disciplinary processes), merit-based promotion and recruitment, anti-discrimination protections.
- training and development in the content and rationale of Ethics Codes, the application of ethical management principles, the proper use of official power, and the requirements of professional responsibility, and
- · effective external and internal complaint and redress procedures.

## CHANGE MANAGEMENT ADVISORY SERVICES

# **Process of Organizational Change**



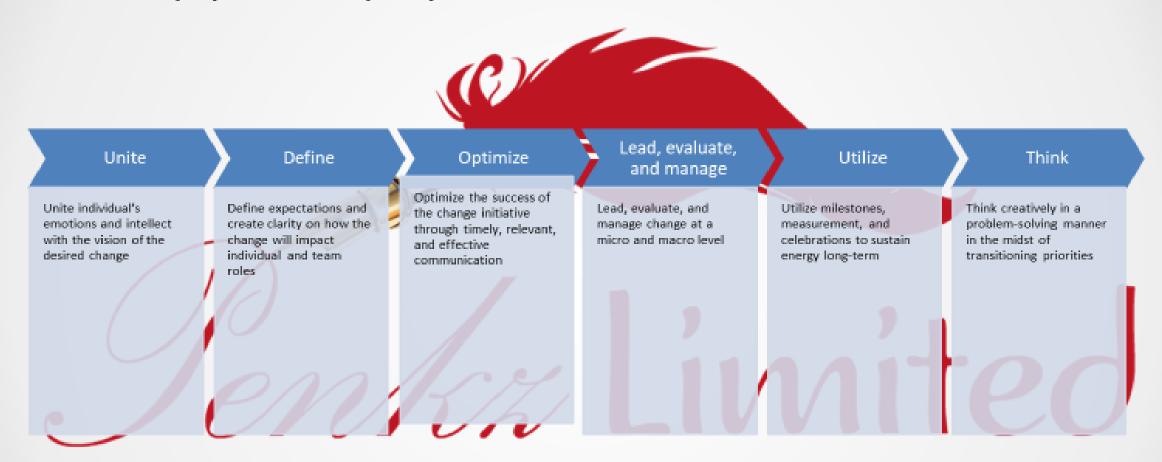
The world is in a state of flux. The only thing that remains constant is change itself.

In the circumstance, employees need to keep pace with the pace of change or risk being left behind.

As such employees need the skills to quickly formulate appropriate goals, gather and evaluate information, gain team consensus and then act in order to obtain the best possible results in their deliverables.



# We help your employees





# RESOURCING ADVISORY SERVICES







WHAT KINDS OF PEOPLE DO WE NEED TO HIRE AND RETAIN?



WHAT SORT OF COMPANY CULTURE SHOULD WE PROMOTE TO ACHIEVE OUR VISION?

# IMPACT IN THE WORKPLACE





EMPLOYEE
ENGAGEMENT
ADVISORY
SERVICES

Establish

Establish the levels of engagement within your organisation

Compare

 Compare engagement levels to gain a holistic view

Uncover

Uncover issues that may be impacting productivity and well-being

Identify

 Identify the best areas to direct engagement initiatives

# QUALITIES OF A HIGHLY ENGAGED EMPLOYEE

Displays a positive attitude and behaviour

Is loyal to the organisation

Is willing to go the extra mile Understands organisational vision and goals

Harness great working relationships

Takes pride in their work

Advocates for the organisation

Feels heard and empowered to share ideas

Knows what is expected of them

Looks for opportunities to learn and grow





#### THE THIRD PIECE OF THE DIVERSITY AND INCLUSION JIGSAW

#### DIVERSITY

...refers to any dimension that can differentiate individuals and groups of people from one another-be it ethnicity. gender identity, age, disability, sexual orientation, education, religion, etc.-and the appreciation of those differences.



#### INCLUSION

... is about focusing on the needs of every individual and ensuring the right conditions are in place for them to have a "seat at the table" and achieve their full potential.

#### BELONGINGNESS

--- the feeling of security, support and 'psychological safety" that comes when there is a sense of acceptance for a member of a particular group.

# Our Diversity, Inclusion & Belonging Team



**Arthur Delabie** 

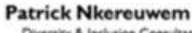
Change Management , Diversity Management and Capacity Building Expert MSc Psychology, Industrial-Organizational Psychology and, Social Psychology





Olubunmi Oludipe

DI Expert, Oil & Gas Producers Trade and Capacity Development Expert MSc Human Resource Management Robert Gordon University, UK



Diversity & Inclusion Consultant. Organizational development. Capacity Development and intercultural expert

University of Westminster - London | LLB Laws. Middlesex University Business School - London | M.A. Human Resource Management.



Anissa Lamrani

Intercultural Coach on Diversity and Inclusion MA Multilingualism, Linguistics and Education Goldsmiths University of London





Nosike Agokei

Behavioural Change Agent/Corporate Governance and Capacity Development Expert

Enugu State University of Technology - Enugu | Master of Science in Economics

#### **Barry Tomalin**

Author, Interculturalist, Business Analyst and Behavioural change expert

University of Westminster - MA Intercultural Liaison and Communication.

# What makes it become a Dream Team



Clear goals Pro Clear accountab responsibil Clear definition				Clear agr	eements	ments Focus on realising client expectations  Target and goals driven assignment Solution focus	
					Target and go		
Everyone contri of her own wa	y (talents)	Expertise an	d competence Accountability	High Efficiency	standards set Urgency	Goal we all find worthwhile	
Good team ambiance		ed vision d values	Professional attiti Adaptabilit	ty Leadershi	p Professional proudness	Perseverance	
Flexibility	interactions	Diversity	e to be critical	atmosphere Meaning	Passion gful Count on ea	Engagement ach other Friendship	
Cooperation successes			Com	rseverance mon goal	Commitment Drive to	Honesty Respect	
Appreciation	Good working relationships	Open	Openness and transparency	Trust	eve something Consultation	Informing each other Entrepreneurship	
All of us were one dire	ction	Positive appro	ach Creativ	all Ability to	make things Roo ussable d	Continuous learning om for own ecisions	
"we are the champions" mentality/drive		experien	r at	indi	vidual recognition (being seen!).	Willing to do more if needed	

Source: Barrett Values Centre



# OUR GLOBAL FOOTPRINTS























# **OUR RECENT CLIENTS**





APPLICATION OF THE PROPERTY OF























#### LONDON

Suite 204A Stanmore Business and Innovation Centre Howard Rd off Honeypot Lane Harrow, London. Ha7 1BT

LAGOS

71, Itire Rd, Surulere, Lagos.

**ABUJA** 

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